



OTHERS SELL. **WE SOLVE.**

**CASE STUDY**

# CIRCLE K - OLD AND NEW



We all know the challenges of everchanging workforce model.

## **THE CHALLENGE**

After having just bolstered the infrastructure in all the regional offices and the workforce was no longer there. IT now had to contend with home internet and mobility platforms that had only been sparsely adopted in the past to be the primary means of communication. Noticing the trend and not wanting to adopt another app, Circle K went all in on MS Teams.

## **THE SOLUTION**

Since they already had an enterprise-wide MS licensing that allowed for calling, they were able to leverage their existing Cisco VoIP. This allowed them to reduce the number of seats in Cisco licensing and support that more than paid for the new MS Teams calling integration in savings alone.

